

Cybersecurity.  
Impact. Collective.

The logo for aDvens, featuring a stylized 'a' with a blue horizontal bar through it, followed by the word 'Dvens' in white.



# **aDvens** an independent Cybersecurity pure player

OUR CORE FOCUS IS TO **PROTECT ORGANISATIONS IN THE PUBLIC AND THE PRIVATE SECTOR** INCREASINGLY DEPENDENT ON DIGITAL TECHNOLOGY AND EXPOSED TO GROWING NUMBERS OF SOPHISTICATED CYBER ATTACKERS.

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**500+**

**EMPLOYEES**

France, Italy, Spain, Canada and Asia-Pacific.

**+30%**

**EXPERTS/YEAR**

Average annual growth in the workforce

**300+**

**ACTIVE CUSTOMERS**

Internationally

FOR **24 YEARS**, WE'VE BEEN SUPPORTING **OUR CUSTOMERS** TO HELP THEM TAKE THE LEAD AND TURN **SECURITY INTO A VALUABLE DIFFERENTIATOR**.

A comprehensive **knowledge** base  
and a large **partner** ecosystem.

Our long-standing experience and our certified expertise have enabled us to develop a top-tier partner ecosystem and a comprehensive, tried-and-tested knowledge base.

We provide **state-of-the-art** and **resilient**  
services protecting you against **current**  
and **future threats**.




# An alliance of cutting-edge expertise and a “as-a-service” approach for a global, unified experience.

## EXPERTISE


- **Offensive security**  
Audits, pentests and redteam
- **Operational security**  
Cyber defense and SOC strategy
- **Cyber compliance**  
Meeting external requirements
- **Risk & Strategy**  
Assisting and strengthening customers cyber teams
- **Security technology**  
Mastering the solutions we select
- **OT & Cloud security**  
Managing industrial, multcloud and third-party security

## SECTORS

- Health
- Finance & Insurance
- Media
- Public service
- Distribution
- Agri-food
- Industry 4.0
- Tech & Digital
- Supply chain

 CISO Office  
360° Cyber shared services

 mySOC  
SOC-as-a-Service & MDR

 myCERT  
Incident response, crisis management and CTI

**AUDIT & RED TEAM**



**CONSULTING: GOVERNANCE & RISKS**



**ARCHITECTURE & INTEGRATION**



**NEXT GENERATION SOC MANAGED SECURITY**



**CSIRT**



We're committed to cover the full spectrum of cybersecurity services and skills. Thanks to our 360° expertise and large partners ecosystem, we're able to offer you long-term support, bringing you the right level of security for your specific challenges and risks.



# Advens is leader in the Markess BluePrint®\* for managed SOC for middle market

Edition 2023-2024



\*Note: Advens chosen independently, no subscription



MSSP alert

GDvens



2023 EDITION



33<sup>rd</sup>  
Worldwide

8<sup>th</sup>  
European

The resulting rankings are based on:

- ✓ Annual recurring revenues
- ✓ Profitability
- ✓ Business growth rate
- ✓ Cyber professional headcount
- ✓ Managed security services offered
- ✓ MSSP Alert's editorial coverage of MSSPs worldwide
- ✓ Third-party industry honors (i.e., Gartner, Forrester, IDC, etc.)

# They trust us.



“Advens is truly there for you on the ground. 100% sovereign, its controlled growth model allowed a perfect scale for our numerous hospitals/members. We also share commons value with Advens: we are both committed to serving at best our members.”

Vincent Deleau  
Director of Operations, CAIH



“I really want to emphasise how quickly the Advens teams responded. I was able to reach them within hours. We jumped on a video call over the weekend, and by Monday the Advens CERT teams were on-site. The process was swift and smooth.”

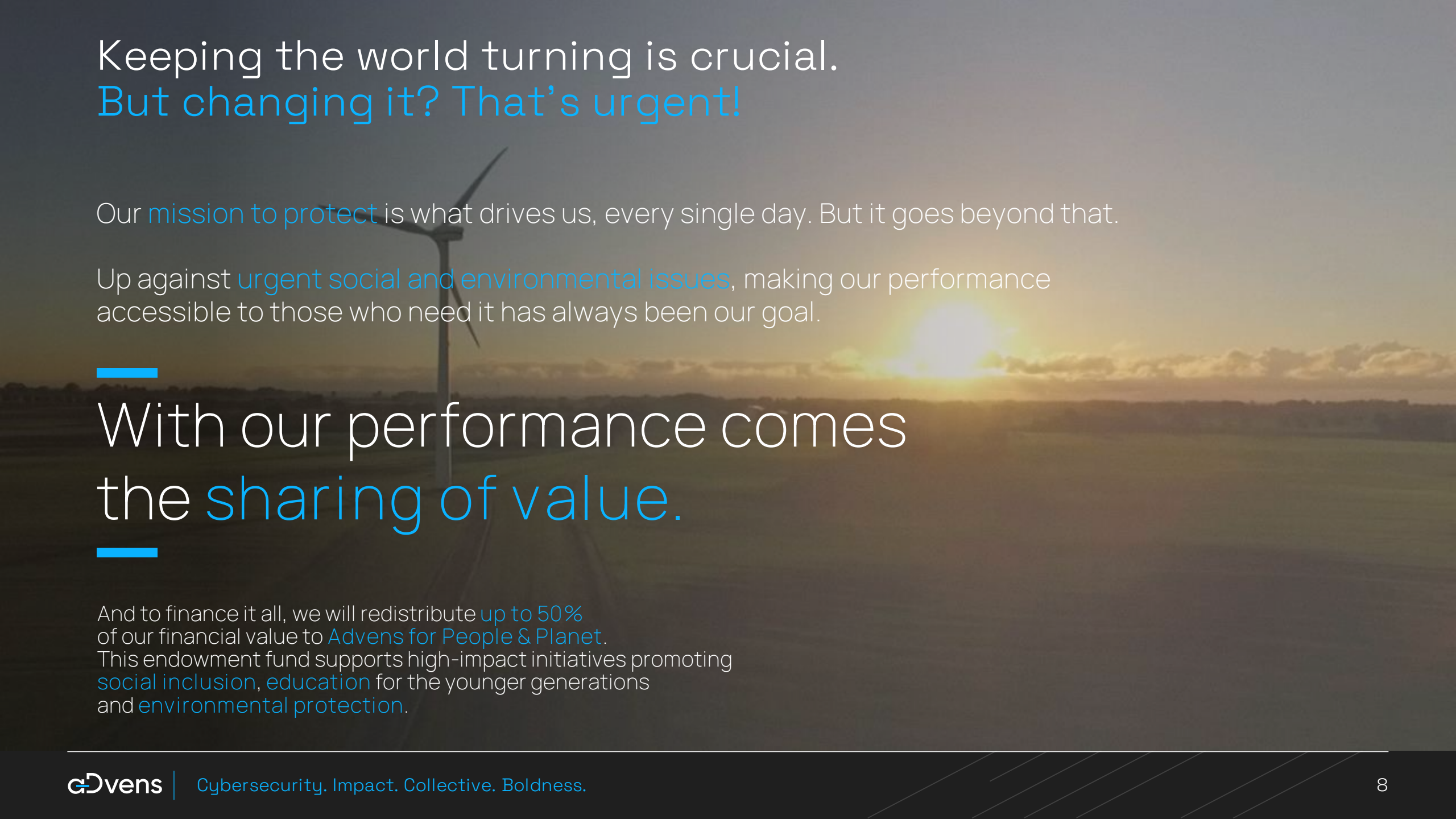
Luis Manuel Da Silva  
Director of Digital Transition,  
Department of Vienne



“For three years now, Advens has been running the SOC for TF1. During these three years, Advens has shown many qualities: the speed of the teams responsible for roll-out within strictly defined parameters, the effectiveness and scalability of the technical solutions deployed, and the relevance of the run teams.”

Jean Gras  
Director of IT Operations, TF1



A wind turbine stands in a field at sunset. The sun is low on the horizon, casting a warm glow over the landscape. The sky is filled with soft, golden light, and the clouds are tinged with orange and yellow. The wind turbine is in the foreground, slightly to the left of the center. The overall mood is peaceful and hopeful.

Keeping the world turning is crucial.  
But changing it? That's urgent!

Our [mission to protect](#) is what drives us, every single day. But it goes beyond that.

Up against [urgent social and environmental issues](#), making our performance accessible to those who need it has always been our goal.

—  
With our performance comes  
the [sharing of value](#).  
—

And to finance it all, we will redistribute [up to 50%](#) of our financial value to [Advens for People & Planet](#). This endowment fund supports high-impact initiatives promoting [social inclusion](#), [education](#) for the younger generations and [environmental protection](#).



# Our primary commitments



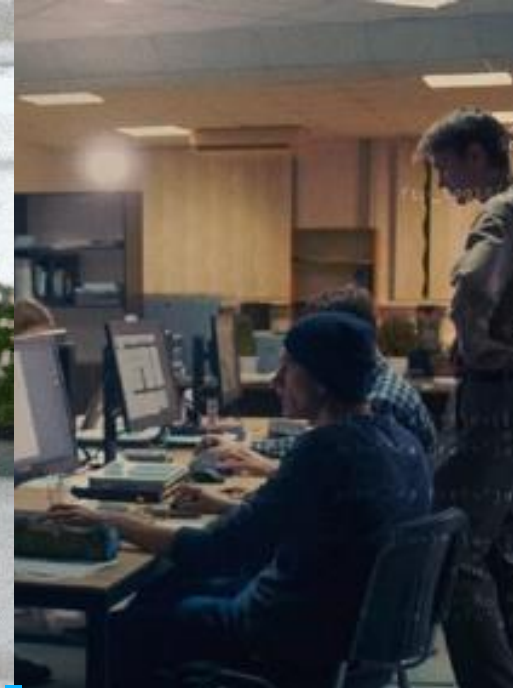
LinkedOut accelerated by Advens



Making cyber security accessible to non profit



Inclusion programme through cyber



Cyber awareness for the general public



The path to Carbon Neutrality

# Advens in Italy

Advens Italia is the Italian branch of Advens.

We extend to the Italian territory all core expertise and experience gathered over 23 years in France and Europe enriching with local presence (offices in Roma and Milano) and the presence of over 20 dedicated professionals.

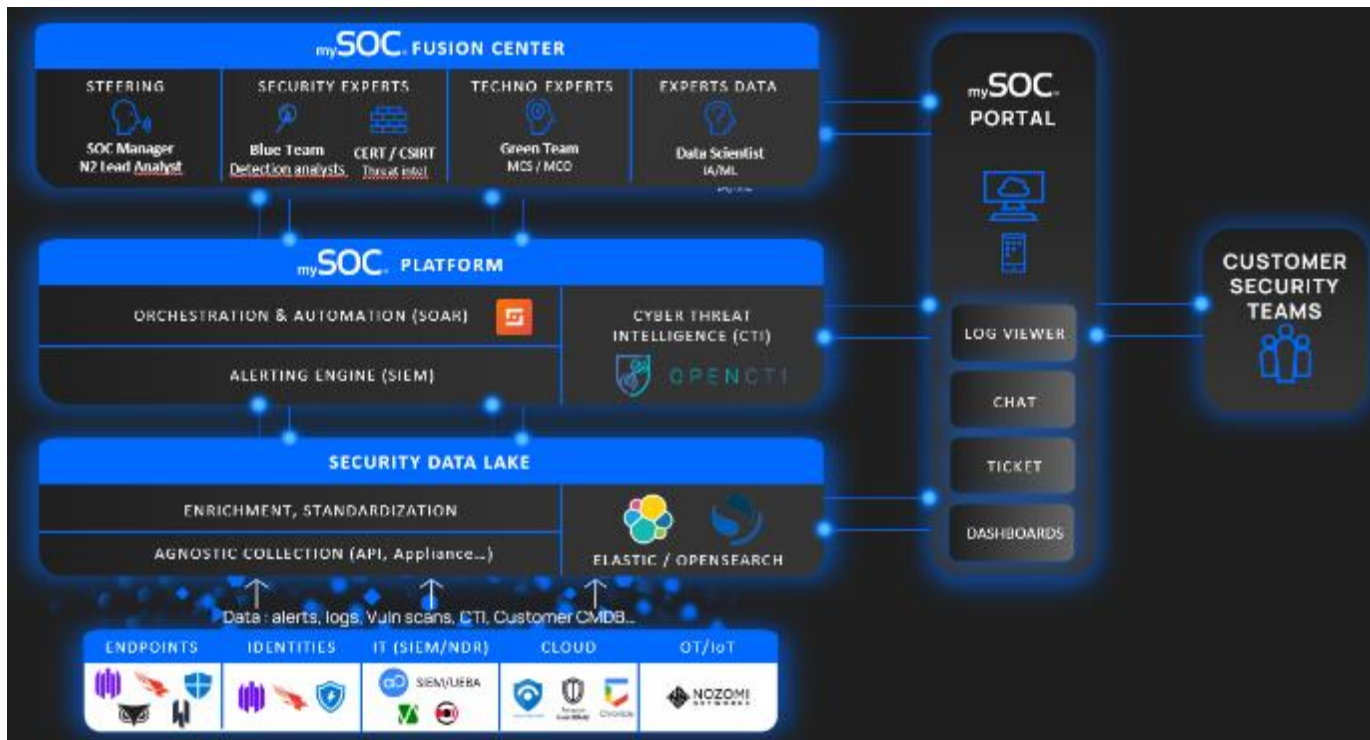
With a 360° approach we cover the full spectrum of cybersecurity services and skills from Vulnerability Assessment, GRC, CSIRT, managed SOC, and many other vertical and focused services, with great track record of Customers in all Sectors, ranging from Healthcare and Pharmaceutical to Industry 4.0, Food & Agriculture, Media, etc.

By leveraging on our European scale and global reach, we have set-up a local partners ecosystem, able to cover all your needs in terms of Cybersecurity, with long-term support and the right level of security for your specific challenges and risks.



# Focus: SOC as a Service

An efficient and measurable outsourced process.



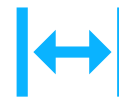
Collaboration and transparency are core components

- Operational security “cockpit” portal
- A monitoring plan structures the security contract
- Communication pact and delegation of powers



Our “mutualized” approach is a strength for our clients

- Knowledge valuation between pooled experts
- Detection rules and threat markers shared instantly
- AI/ML algorithms trained on all available data



“End-to-end” control from detection to response

- mySOC Orchestrator with agnostic Integrations
- Multi-source correlation and augmented response
- Continuous threat enrichment (CTI + CSIRT)

# mySOC® : +200 CUSTOMERS



eram L'OCCITANE EN PROVENCE  
Galeries Lafayette DIM  
KIABI GALEC Groupement d'Achat des centres E.Lactac boulangier



SAFRAN fives  
Air Liquide Södel  
KERING EXOTEC  
ermewa Trescal idex



DERICHEBOURG TFI  
elior oXya  
cdc habitat STEF



malakoff humanis AG2R LA MONDIALE  
La Mutuelle Générale INTER MUTUELLES ASSISTANCE  
Filhet-Allard SMA MACSF



TERRENA LA NOUVELLE AGRICULTURE Limagrain  
ingredia DAIRY EXPERTS EUREDEN LA TERRE NOUS REUNIT  
Le GOUESSANT FOOD & BEVERAGE SOLUTIONS invivo



ANDROS FleuryMichon  
Sodebo brioche Pasquier  
la mie CALINE SAVENCIA FROMAGE & DAIRY



BIOMÉRIEUX Gbna Polycliniques EFS  
EXPANSCIENCE LABORATOIRES NavAliX  
SERVIER macopharma  
C.A.I.H. Ramsay Santé



76 SEINE-MARITIME OPÉRA NATIONAL DE PARIS DÉPARTEMENT DE MAINES-ET-LOIRE  
métropole GrandNancy anjou  
VILLE DE PARIS Nord le Département Région BRETAGNE

# mySOC® OUR INTERNATIONAL SUCCESS STORIES

mySOC protects 200+ customers in over 120 countries

mySOC for Endpoints protects over 700,000 endpoints in 24/7 worldwide:



Vulnerability Management  
130 countries



SOC (EDR+SIEM)  
90 countries



SOC (EDR+SIEM)  
30 countries



SOC (EDR+SIEM)  
120 countries



SOC (EDR)  
32 countries



SOC (EDR+SIEM)  
6 countries

	France	Europe	Asie	Amériques	Afrique	Total
SentinelOne	111	44	2	2	0	160
Cybereason	292	0	0	0	0	292
HarfangLab	111	15	9	27	7	169
Microsoft Defender Endpoints	20	2	0	0	0	22
CarbonBlack	7	0	0	0	0	7
CrowdStrike	28	5	0	0	0	33
Cortex	18	0	0	0	0	18
Total	587	66	11	30	7	701
	587	114				
	84%	16%				



# Focus: ICS and OT security

Industry 4.0 is expanding, and with it, the risk of cyber attacks. The time for questions and hesitation is over. It is urgent to secure your industrial systems and your connected objects before an incident occurs.



Advens has developed a strong and unique expertise in OT Cybersecurity. It is based on a 360° offering, from masterplan to industrial red team.

mySOC is already ready for OT. Our platform interfaces with your security technologies, including probes specific to industrial information systems.



# Some references in the industry sector



# Focus: Healthcare security

To ensure proper treatment, patient care and the integration of new digital services, the associated risks must be managed. This must be maintained over time, and in a comprehensive manner. We are by your side to define and deploy your ideal cybersecurity strategy.



We have been supporting the health sector (especially the hospital sector) for more than 15 years. We have developed thoughtful approaches to reinforce your cyber maturity and your level of protection.

We adapt to your needs and your level of cyber maturity: including an initial diagnosis, strengthening your operational security, and providing general or ad-hoc support





# Focus: CERT (focus on your business)

Anticipating and reacting to the cyber crisis is essential to protect your organization and reduce the impact of an attack! Having a professional, proven, and recognized incident response capability strengthens your ability to respond and minimizes the damage caused by a major incident or crisis.

## RESPONDING TO THE CRISIS FROM A BUSINESS PERSPECTIVE

- Investigate to meet business objectives
- Propose an action plan in relation to your business priorities

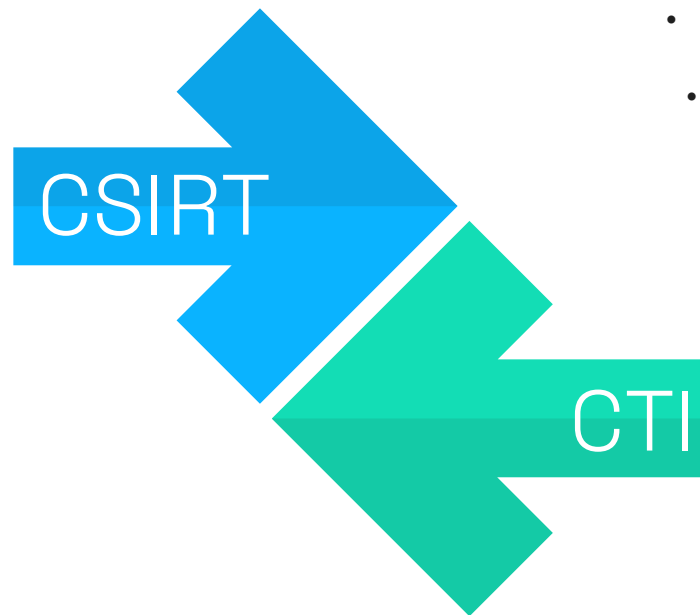
## GET INTERNAL TEAMS ON BOARD

- Empowering teams in incident response
- Enable continuous improvement and dissemination of good practices

## COMPLETE UPSTREAM CRISIS MANAGEMENT

- Providing Procedure When Launching the Subscription
- Provision of tools consistent with your information systems

## INCIDENT RESPONSE



## MANAGE YOUR VULNERABILITIES WITH THE MYCTI SCORE

- Prioritize vulnerabilities through a reasoned synthesis of different calculation scores (CVSS, EPSS, KEV)
- Couple the calculated score with your business risks

## KNOW YOUR ADVERSARIES

- Retrieving Indicators of Compromise
- Understand attack methodologies based on your risks

## ANTICIPATING BREACHES

- Patrol and monitor the Deep and Dark Web for weak signals of compromise
- Adhere to best practices for research

## CYBER THREAT INTELLIGENCE

# What added value does Advens bring?

- Advens is an independent pure player in cybersecurity, since more than 20 years
- Our mission is to be the best partner in cybersecurity while making a concrete social and environmental impact
- Advens assists organizations with their cybersecurity challenges in almost all sectors, private and public, from Healthcare (+100 Customers), to Food and Agriculture, Retail, Media, Energy, Transportation, etc.
- With a 360° offering Advens covers from prevention, detection and response to reaction (Assessment, Consulting, Architecture, SOC, CSIRT/CTI), with a tailored approach for Large Enterprises to the SME.
- With its extensive expertise, Advens developed a specific vertical offering in Industry 4.0 & IoT/OT, we are more and more called Companies with their connected devices of any nature and secure their remote and/or industrial sites.
- Our best-in-class SOC services feature:
  - +300 SOC customers (+700 000 endpoints managed in 24/7, +20 TB collected every day)
  - SOC Team
    - A Fusion Center with more than 200 experts dedicated to SOC activities : SOC manager, analysts, technology experts, data scientist, devSecOps, follow-the-sun...
    - Less than 7% of turn-over of SOC team
  - One of the best price/quality ratio of the market :
    - Most of our internal tools are based on free license or opensource
    - Financial model with no link with volume of data collected
  - “Collective intelligence” by design: Our mySOC platform is designed to spread in few minutes any relevant information (new rules, IoC...) to all mySOC customers
  - Very strong capabilities in detection with behaviour monitoring thanks to AI/Machine Learning (UEBA) for +5 years. The goal is to detect what we don't know (classic rules with thresholds allow to detect only what you know).
  - Web collaborative Portal (tickets, KPI, SLA...) for a human-oriented service

# advens

Security for the greater good

[www.advens.com](http://www.advens.com)

